

Message Text

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PAGE 01 SANTIA 00806 310649Z

10

ACTION ARA-10

INFO OCT-01 NEA-10 ISO-00 SP-02 AID-05 EB-07 NSC-05

CIEP-01 TRSE-00 SS-15 STR-04 OMB-01 CEA-01 CIAE-00

DODE-00 INR-07 NSAE-00 PA-01 USIA-06 PRS-01 /077 W

----- 121096

R 302100Z JAN 76

FM AMEMBASSY SANTIAGO

TO SECSTATE WASHDC 6930

INFO AMEMBASSY AMMAN

AMEMBASSY CARIRO

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

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EO 11652: NA

TAGS: EIND, EAID, OVIP, EG, JO, SA, KU, CI

SUBJ: FINMIN CAUAS' MIDDLE EAST TRIP

REF: SANTIAGO 0304 (NOTAL)

1. FINMIN JORGE CAUAS (GOC ECONOMIC POLICY COORDINATOR), ACCOMPANIED BY MINISTER OF MINES ENRIQUE VALENZUELA, WILL ARRIVE CAIRO FEBRUARY 4 ON FIRST LEG OF LONG PLANNED THREE-COUNTRY MIDDLE EAST VISIT. FROM CAIRO, CAUAS AND HIS PARTY OF GOVERNMENT OFFICIALS AND PRIVATE BUSINESSMEN WILL CONTINUE TO AMMAN AND JIDDA. CAUAS VISIT PROGRAMMED TO END FEBURARY 16; BUSINESSMEN AND PROBALBY SOME GOC OFFICIALS IN CAUAS ENTOURAGE WILL GO ON TO KUWAIT.

2. ANNOUNCED PURPOSE OF TRIP IS TO PROMOTE GREATER COMMERCIAL INTERCHANGE BETWEEN CHILE AND MIDDLE EASTERN COUNTRIES, BUT REAL PURPOSE IF OBVIOUSLY MUCH BROADER. GOC HAS BEEN EMPHASIZING NEED FOR CLOSER RELATIONSHIP WITH ARAB WORLD, FOR BOTH POLITICAL AND COMMERCIAL REASONS, CHILE WOULD LIKE TO TAP ARAB OIL MONEY TO HELP COPE WITH ITS PRECARIOUS BOP

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SITUATION, IT WOULD LIKE TO INTEREST ARABS IN INVESTING IN COPPER OR OTHER MINERAL DEVELOPMENT PROJECTS IN THE

COUNTRY. AND IT WOULD WELCOME GREATER UNDERSTANDING
FROM THE ARABS IN THE RESPONSE TO ANTI-CHILEAN ATTACKS
IN UN AND OTHER MULTILATERAL FORUMS.

3. WHILE CAUAS IS A PERSUASIVE ADVOCATE, HE HAS A WEAK
HAND FROM WHICH TO BARGAIN. WE SUSPECT CHILEAN HOPES
FOR ASSISTANCE MAY BE PITCHED TOO HIGH. WE WOULD
APPRECIATE REPORTS ON RESULTS OF VISIT FROM EMBASSIES
CONCERNED.
POPPER

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Message Attributes

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